# WORLD OF **Plant-Based Proteins**

and more



























# WHO WE ARE The Axiom Foods Difference

#### Established

Founded in 2005, the first and largest manufacturer of hexane-free, brown rice protein is headquartered in Los Angeles

#### Trifecta

The only company which is innovator, manufacturer AND distributor. Axiom owns its proprietary rice protein processes among others

#### Innovation

The originator of multiple plant fraction processes, with dozens more in the pipeline

### Setting the Bar

The 1st clinically tested, patented, and FDA GRAS brown rice protein

### Worldwide Resources

Sources high quality raw ingredients through key partnerships including The World Rice Alliance

### Inventory

The largest commercial inventory available, doubling over and over, with new U.S. factories in development

### **Quality Control**

Manufactured in GFSI-certified and ISO-certified facilities using HACCP based standards, and tested at multiple stages







Manufactured in a GFSI SQF Certified Facility

### Team of Experts

From an ever-growing Quality Management team to a team of Food Scientists specializing in everything from functionalities to human nutrition—over 45 people are here in 4 states to serve you

# Not All Innovators Are Created Equal



### **Axiom is Making News**

## Los Angeles Times

[Axiom] has cornered the \$150-million market for the alternative protein as it shifts from the sports-supplement aisle toward a ubiquitous ingredient of products on nearly every grocery store shelf.



Want Muscles? Rice Is the New Meat.









# Current Ingredient Overview

# **Commercial Quantity Solutions**



#### **Brown Rice Proteins**

Oryzatein® Original, Silk, Ultra & SG-BN\*
Oryzatein is our tradename for our patented Non-GMO Project Verified brown rice proteins featuring a 3-year shelf life and different functional textures, offered in 80% and 90% protein levels



#### Pea Proteins

VegOtein™ P80, MA

Vegotein is our tradename for our yellow pea protein, which is uniquely guaranteed to be free of soy and gluten. Available in minimum 80% conventional non-GMO with certifications from field to factory.



#### Hemp Protein

NEW! Virtually Neutral

Cannatein®

Cannatein is our tradename for our hemp protein, which is virtually neutral. It is currently available in a minimum 58% concentrate.



### **Dairy-Alternative Powders**

OryzOLait™

OryzOlait is our tradename for certified whole grain brown rice non-GMO dairy-alternative which is made in the U.S.A.



#### AvenOLait®

AvenOlait is our tradename for certified whole grain, gluten-free oat dairy-alternative which is made in the USA



#### **Starches**

VegOstar™

VegOstar is our tradename for allergenfriendly, Non-GMO native pea starch.



### Sacha Inchi Protein

Incatein™

Incatein is our tradename for sacha inchi protein.



#### Sweetener

Oryza™

Oryza is our tradename for rice syrup solid non-GMO sweetener.

#### Also ask about:

Oryzatein® SG-X (Extrusion),
SG-FE (Umami Flavor-Enhancer)
and VegOtein™ N (Neutral)
Functional Versions

# ...with more in the pipeline



#### CHECK IT OUT For more info

Product Overviews and Sample Requests

 $\checkmark$ 

Spec Sheets, CofAs and Pricing



Application-Specific Overviews:

- Beverages
- Meat Analogues/Replacers
- Baking and Dairy Alternatives

Email your Axiom Sales Rep or info@axiomfoods.com to get a personal representative.

## **CHOOSE BETWEEN**

# Plant vs. Animal Proteins

# Not All Proteins Are Created Equal

#### **AXIOM FOODS' INGREDIENTS**

|  | Brown Rice | Pea        | Hemp | Sacha Inchi | Soy      | Wheat | Potato | Whey        | Egg White   |
|--|------------|------------|------|-------------|----------|-------|--------|-------------|-------------|
| FDA GRAS   | ✓          | ✓          |      |             | ✓        | ✓     | ✓      | ✓           | ✓           |
| Allergen-Friendly  | ✓          | ✓          | ✓    | ✓           |          |       | ✓      |             |             |
| Non-GMO***   | ✓          | ✓          | ✓    | ✓           |          | ✓     | ✓      |             |             |
| Vegan  | ✓          | <b>✓</b>   | ✓    | ✓           | <b>√</b> | ✓     | ✓      |             |             |
| Naturally<br>Cholesterol-Free  | ✓          | <b>✓</b>   | ✓    | ✓           | <b>✓</b> | ✓     | ✓      |             |             |
| Hexane-Free  | ✓          | ✓          | ✓    | ✓           |          | ✓     | ?      | ✓           | ✓           |
| Phytoestrogen-Free   | ✓          | ✓          | ✓    | ✓           |          | ✓     | ✓      | ✓           | ✓           |
| CLINICALLY SHOWN<br>to Build Lean<br>Muscle and Aid<br>Exercise Recovery | <b>√</b>   | <b>√</b> * |      |             |          |       |        | <b>✓</b>    | <b>✓</b>    |
| CLINICALLY SHOWN<br>that Leucine<br>Absorbs Faster<br>Than Whey          | <b>√</b>   |            |      |             |          |       |        |             |             |
| High BCAAs   | ✓          | <b>✓</b>   |      |             |          | ?     | ✓      | ✓           | ✓           |
| High Omegas  |            |            | ✓    | ✓           |          |       |        |             |             |
| Naturally<br>Hormone-Free  | ✓          | ✓          | ✓    | ✓           |          | ✓     | ✓      | <b>√</b> ** | <b>√</b> ** |
| Sustainable/<br>Clean Label  | ✓          | ✓          | ✓    | ✓           | <b>√</b> | ✓     | ✓      |             |             |
| Multiple Functional<br>Versions  | ✓          | ✓          |      |             | ✓        | ✓     | ✓      | ✓           | ✓           |

<sup>\*</sup> View 3rd party published results at AxiomFoods.com/studies

<sup>\*\*</sup> Applicable to some \*\*\* Readily Available

# **CHOOSE BETWEEN**

# **Plant** Proteins

# Different Plants for Different Occasions

|   | RICE (Ancient Grain)   | PEA (Pulse/Legume)   | HEMP (Seed)  | SACHA INCHI (Seed)  |  |
|---|--|--|--|---|--|
| Advantages of Axiom Foods  Let us tell you why sourcing these products made by Axiom Foods is better than from any other source. NEW! Ingredients are now Non-GMO Project Verified  | FDA GRAS     Non-GMO Project Verified     Patented sports claims*     Clinically tested as good as whey**     Suspension-grade option     80-90% concentration     Largest commercial supply     Best tasting     Multiple versions     Will be USP monographed standard | PDA GRAS Non-GMO Project Verified Guaranteed soy and gluten free Large commercial supply 80-85% concentration Best tasting and new neutral option coming Multiple versions           | Non-GMO Project Verified     Virtually neutral taste and color     ≥68% concentration     >20ppm THC     Made from the hemp hearts and pending longer shelf life | Non-GMO Project Verified     Unique     60% concentration   |  |
| Advantages of Each Protein While all of these are allergen-friendly, sustainable and part of a clean label in general, each protein is a good source of other nutrients, has a different flavor profile, etc.                             | <ul> <li>Good BCAAs</li> <li>Good source of iron</li> <li>Leucine absorbs faster than whey</li> <li>Easily digested</li> <li>Gluten free</li> <li>Naturally neutral flavor</li> <li>Most allergen-friendly</li> <li>Sourced from world's 3rd-largest crop</li> </ul>     | <ul> <li>Good BCAAs</li> <li>Good source of iron</li> <li>Easily digested</li> <li>High in lysine</li> <li>Most functional</li> </ul>  | Good source Omegas,     B vitamins, manganese,     magnesium, phosphorus,     zinc, and copper     Most multi-nutrient   | Good source omega 3, vitamins E and A High in glysine and triptophan amino acids (serotonin) Nutty flavor From Peru |  |
| Ideal Applications Check out our chart of applications by functionality for more details but here are the most common highlights.   | <ul><li>Powdered drinks</li><li>Bars</li><li>RTDs</li><li>Snacks</li><li>Baked goods</li><li>Frozen foods</li></ul>  | <ul> <li>Powdered drinks</li> <li>Bars</li> <li>RTDs</li> <li>Snacks</li> <li>Dairy alternatives</li> <li>Sauces</li> <li>Baked goods/egg replacer</li> <li>Meat analogue</li> </ul> | Powdered drinks     Bars     RTDs  | <ul><li>Powdered drinks</li><li>Bars</li><li>RTDs</li><li>Baked goods</li></ul>                                     |  |
| Blend for a Complete Protein Since each protein amino acid (AA) profile is lower in 1-2 amino acids and higher in a couple others, these are the complimentary proteins which they blend best with to achieve a complete AA profile and a | Mix with PEA PROTEIN (Pulse/Legume)  | Mix with RICE PROTEIN (Ancient Grain)  | Mix with PEA PROTEIN (Pulse/Legume)  | Mix with PEA PROTEIN (Pulse/Legume)   |  |

<sup>\*</sup>Visit AxiomFoods.com/Patents



Statement including digestibility





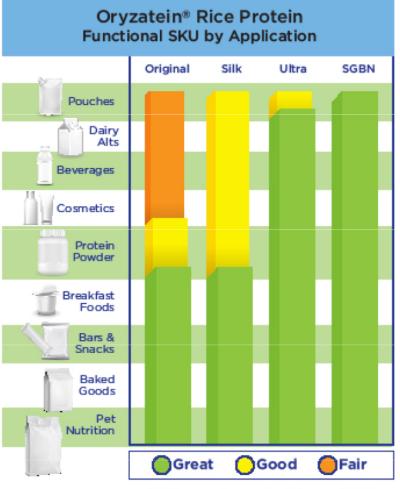
paper, breaking out the profile for each plant protein

Email your Axiom Sales Rep or info@axiomfoods.com to get a personal representative.

<sup>\*\*</sup>Visit AxiomFoods.com/Studies

# The Bar-Raising Rice Proteins Since 2005

# CHOOSE BETWEEN Functional Rice Proteins









# Clinical Study

Winning the Absorption Race





Leucine, the key amino acid for muscle building, absorbs almost 30% faster from rice protein than whey protein.\*

# Blending Plants for a Complete Protein



PICK ONE OF EACH

Blend one from each group to create a complete amino acid profile with an ideal PDCASS.

Also, did you know that the human body can make a complete protein just by consuming one of each within a 24-hour period?

# Two Clinical Studies

One HEAD TURNING Result Helping Even the Playing Field

#### 2013

**Nutrition Journal\*** 

8 weeks

Double blind study

24 collegiate athletes

24g of rice or whey protein 2x/day

Periodized resistance training 3x/week

Both Oryzatein\* rice and whey protein equally increased lean muscle mass, power & strength, plus helped exercise recovery

#### 2018

**EC Nutrition Journal\*** 

6 weeks

Prospective pilot trial study

11 pro MMA athletes

25g of rice or whey protein 3x/day

MMA training 2x/day, 6 days/week

Both Oryzatein\* rice and whey equally maintained lean muscle mass

Oryzatein\* is equally as effective as whey protein for increasing and maintaining lean muscle mass

#### 2018 Study at-a-glance

WITH THE COMBAT CLUB

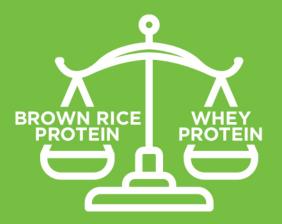


FOR 6 WEEKS, 11 MMA FIGHTERS TOOK PART IN THE 1ST PRO-ATHLETE RICE PROTEIN VS. WHEY PROTEIN CLINICAL TRIAL.



And we filmed it! Now consumers can relate to a scientific study benefiting our plant protein industry. Check it out.

# Claims-Based Patents



Our Oryzatein® Brown Rice Protein features the only patented muscle and sports claims thanks to multiple U.S. and international method of use patents, supported by multiple clinical trials. Only finished products formulating with Oryzatein can include claims including an increase in:

√ Muscle mass

√ Strength

✓ Power

√ Endurance

Axiom customers are protected by the patents, as Axiom actively pursues brands infringing on the patents.



# **CHECK IT OUT**For more info





A list of patented claims
Email your Axiom sales rep or
info@axiomfoods.com to get a
personal representative.

# International Distributors

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# What's so hot about (plant) protein?

# The Consumer Trends That Fit

- 76% of consumers rate protein content as important (+8% in 3 years)
- 43% of consumers want more protein in their diet (100M+ in the United States)
- **55**% of consumers used plant protein in the past year

Alphabet (Google's parent co.) Chairman predicts **#1 trend** is a

revolution of plants

replacing meat.

- The top consumer-friendly claims for protein-rich product launches were allergen-friendly and gluten-friendly claims
- Top reasons consumers want plant-based proteins include sustainability, health & wellness, no hormones or antibiotics, animal welfare, price and safety

# Protein's Nutritional Benefits Shakedown

- Promotes satiety (full feeling) for weight management
- Builds and preserves muscle mass and strength
- Reduces loss of muscle mass from Sarcopenia in Baby Boomers
- Helps to stabilize blood sugar and insulin
- Builds valuable enzymes that regulate daily body functions
- Provides building blocks for all body tissue



For Ingredient & Applicationspecific Overview Sheets plus Samples contact: info@axiomfoods.com Find study links at:

Find study links at: axiomfoods.com/studies

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